

# Galí 2011 Handbook Chapter

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August 2013

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## Household

$$\max_{C_t, C_t(i), L_t, U_t, U_t^0, N_t, B_t} E \left[ \sum_{t=0}^{\infty} \beta^t U(C_t, L_t) \right],$$

$$\text{where } U(C_t, L_t) = \log(C_t) - \frac{\chi}{1+\varphi} L_t^{1+\varphi}$$

subject to

$$L_t = N_t + \psi U_t,$$

$$C_t = \left( \int_0^1 C_t(i)^{\frac{\epsilon-1}{\epsilon}} di \right)^{\frac{\epsilon}{\epsilon-1}},$$

$$N_t = (1 - \delta)N_{t-1} + x_t U_t^0,$$

$$U_t = (1 - x_t) U_t^0,$$

$$\int_0^1 P_t(i) C_t(i) + Q_t B_t \leq B_{t-1} + \int_0^1 W_t(j) N_t(j) dj + \Pi_t.$$

## Household

With standard optimization,

$$C_t(i) = \left( \frac{P_t(i)}{P_t} \right)^{-\epsilon} C_t$$

where

$$P_t = \left( \int_0^1 P_t(i)^{1-\epsilon} di \right)^{\frac{1}{1-\epsilon}}.$$

The Euler equation is

$$Q_t = \beta E_t \left\{ \frac{C_t}{C_{t+1}} \frac{P_t}{P_{t+1}} \right\}.$$

## Final goods firm (pricing friction)

- ▶ Technology: (firm  $i \in [0, 1]$  produces differentiated good)

$$Y_t(i) = X_t(i)$$

- ▶ Flexible price:

$$\max_{P_t(i), Y_t(i)} P_t(i)Y_t(i) - P_t^l(i)(1 - \tau)X_t(i)$$

subject to

$$Y_t(i) = \left( \frac{P_t(i)}{P_t} \right)^{-\epsilon} C_t.$$

Then

$$P_t(i) = \frac{\epsilon}{\epsilon - 1}(1 - \tau)P_t^l$$

Let  $\mu_p \equiv \log(\epsilon/(1 - \epsilon))$ : “flexible price markup.”

- ▶ Calvo: the fairy visits with probability  $(1 - \theta_p)$ .

The final outcome:

$$\pi_t^p = \beta E_t[\pi_{t+1}^p] - \lambda_p \hat{\mu}_t^p,$$

where  $\pi_t^p = p_t - p_{t-1}$ ,  $\lambda_p = (1 - \theta_p)(1 - \beta\theta_p)/\theta_p$ , and  $\hat{\mu}_t^p = p_t - (p_t^l - \tau) - \mu^p$ .

## Intermediate goods firm (labor market friction)

- ▶ This part of Galí's paper has some “inconsistencies”—the issue is subtle but important.
- ▶ The main issue is that he assumes a decreasing returns to scale production function at the firm level:

$$Y_t^l(j) = A_t N_t(j)^{1-\alpha}$$

for firm  $j \in [0, 1]$ . But once decreasing returns to scale is assumed, the firm should take into account that changing  $N_t(j)$  will change the wages through bargaining (which Galí ignores). This can be done (see Elsby and Michaels 2013), but it is a bit cumbersome.

- ▶ The reason Galí assumes decreasing returns to scale is that otherwise, with wage stickiness and linear hiring cost, a firm with the lowest wage would “outbid” all other firms in the intermediate goods market.
- ▶ Others such as Gertler and Trigari (2009) assume convex hiring cost at the firm level to avoid this problem.

## Intermediate goods firm (labor market friction)

- ▶ Below I will **not** fix the inconsistencies and follow Galí's paper.
- ▶ One easy fix that I can think of is instead of calling  $j$  "a firm," call it "a color" (or whatever innocuous label). Each color has a continuum of firms on  $[0, 1]$ , and the production function for a firm  $k$  with color  $j$  is

$$y_t^j(j, k) = A_t N_t(j)^{-\alpha} n_t(j, k),$$

where the  $N_t(j)^{-\alpha}$  is an externality and  $N_t(j) = \int_0^1 n_t(j, k) dk$ . If we assume that the Calvo fairy visits each color rather than each firm, in a symmetric equilibrium we will have the same production function as in the paper at the color level, while having constant returns at the firm level.

- ▶ The only change with this fix is that the firm level MPL is  $A_t N_t(j)^{-\alpha}$  instead of  $(1 - \alpha) A_t N_t(j)^{-\alpha}$ . I will use gray to indicate the part that can change.

## Intermediate goods firm (labor market friction)

- ▶ The intermediate good firm:

$$Y_t^I(j) = A_t N_t(j)^{1-\alpha}$$

where

$$N_t(j) = (1 - \delta)N_{t-1}(j) + H_t(j).$$

- ▶ The unit hiring cost is a function of the aggregate hiring rate:

$$G_t = \Gamma x_t^\gamma,$$

where

$$x_t = \frac{\int_0^1 H_t(j) dj}{U_t^0}.$$

As I explained, this is isomorphic to the matching function approach. Each firm takes  $G_t$  as given.

- ▶ The optimal hiring policy: given wage, maximize the present value of profit.

## Intermediate goods firm (labor market friction)

- ▶ The optimal hiring condition:

$$MRPN_t(j) = \frac{W_t(j)}{P_t} + G_t - (1 - \delta)E_t[\Lambda_{t,t+1}G_{t+1}]$$

or, equivalently,

$$G_t = MRPN_t(j) - \frac{W_t(j)}{P_t} + (1 - \gamma)E_t[\Lambda_{t,t+1}G_{t+1}],$$

where

$$MRPN_t(j) = (1 - \alpha) \left( \frac{P_t^l}{P_t} \right) A_t N_t(j)^{-\alpha}.$$

Let

$$B_t \equiv G_t - (1 - \delta)E_t[\Lambda_{t,t+1}G_{t+1}].$$

Then, the above becomes  $MRPN_t(j) = W_t(j)/P_t + B_t$ .

Log-linearizing:

$$\hat{\mu}_t^p = (a_t - \alpha \hat{n}_t) - [(1 - \Phi)(\hat{w}_t - \hat{p}_t) + \Phi b_t].$$



## Going back to the “three equations”

- ▶ Euler equation:

$$\hat{c}_t = E_t[\hat{c}_{t+1}] - (\hat{i}_t - E_t[\pi_{t+1}^p] - \rho),$$

but  $\hat{y}_t \neq \hat{c}_t$  because

$$Y_t = C_t + G_t H_t.$$

- ▶ NKPC:

$$\pi_t^p = \beta E_t[\pi_{t+1}^p] - \lambda_p \{ (a_t - \alpha \hat{n}_t) - [(1 - \Phi)(\hat{w}_t - \hat{p}_t) + \Phi \hat{b}_t] \}.$$

- ▶ Monetary policy (Taylor rule):

$$\hat{i}_t = \rho + \phi_\pi \pi_t^p + \phi_y \hat{y}_t + \nu_t.$$

So...

- ▶ We are almost done ....
  - .. except for wages and the participation decision.
- ▶ We consider two wage setting regimes.
  - ▶ Flexible wages: Nash bargaining every period.
  - ▶ Fixed wages: Calvo fairy allows Nash bargaining. (A bit like Erceg, Henderson, and Levin 2000.)

## Flexible wages

- ▶ Period-by-period Nash bargaining

$$\max_{W_t(j)} S_t^H(j)^{1-\xi} S_t^F(j)^\xi$$

where  $S_t^H(j) \equiv \mathcal{V}_t^N(j) - \mathcal{V}_t^U(j)$  is the present-value surplus for a marginal worker and  $S_t^F(j)$  is the present-value marginal surplus for the firm (or color)  $j$ . The solution will end up being

$$\frac{W_t(j)}{P_t} = \xi MRS_t + (1 - \xi)MRPN_t(j),$$

where

$$MRS_t = \frac{U_2(C_t, L_t)}{U_1(C_t, L_t)} = \chi C_t L_t^\varphi.$$

## Flexible wages

- ▶ The value of having one employed worker:

$$\mathcal{V}_t^N(j) = \frac{W_t(j)}{P_t} - MRS_t + E_t\{\Lambda_{t,t+1}((1-\delta)\mathcal{V}_{t+1}^N(j) + \delta\mathcal{V}_{t+1}^U)\}$$

- ▶ The value of sending one worker to unemployment:

$$\mathcal{V}_t^U(j) = x_t \int_0^1 \frac{H_t(z)}{H_t} \mathcal{V}_t^N(z) dz + (1-x_t)(-\psi MRS_t + E_t\{\Lambda_{t,t+1} \mathcal{V}_{t+1}^U\})$$

- ▶ It is optimal to send to unemployment (participate) until  $\mathcal{V}_t^U = 0$ . Thus the optimal participation condition is

$$(1-x_t)\psi MRS_t = x_t \int_0^1 \frac{H_t(z)}{H_t} \mathcal{S}_t^H(z) dz,$$

where  $\mathcal{S}_t^H(j) \equiv \mathcal{V}_t^N - \mathcal{V}_t^U = \mathcal{V}_t^N$ .

- ▶ On the firm side,

$$\mathcal{S}_t^F(j) = MRPN_t(j) - \frac{W_t(j)}{P_t} + (1-\delta)E_t\{\Lambda_{t,t+1} \mathcal{S}_{t+1}^F(j)\}.$$

## Fixed wages

- ▶ Calvo fairy visits firm (or color)  $j$  with probability  $(1 - \theta_w)$ .
- ▶ A new worker's wage has to be the same as the existing wage at firm (or color)  $j$ .
- ▶ Long story short, Nash bargaining will deliver

$$\pi_t^w = \beta(1 - \delta)E_t[\pi_{t+1}^w] - \lambda_w(\hat{\omega}_t - \hat{\omega}_t^{tar}),$$

where  $\pi_t^w = w_t - w_{t-1}$ ,  $w_t$  is the average log nominal wage,  $\omega_t = w_t - p_t$  is the average log real wage, and  $\omega_t^{tar}$  is the "target (flexible price) log real wage."  $\lambda_w$  is a constant and a function of parameters, in particular  $\theta_w$ .

- ▶ The participation condition (again, long story short) will become

$$\hat{c}_t + \varphi \hat{l}_t = \frac{1}{1 - \alpha} \hat{x}_t + \hat{g}_t - \Xi \pi_t^w.$$

$\Xi = 0$  in the flexible wage case.

## A few words on calibration and results

- ▶ Most part of the parameters can be set in the standard way.
- ▶ The two parameters that always come up as controversial is  $\chi$  (disutility of labor) and  $\xi$  (bargaining power of firm).
- ▶ In this type of model, the search cost  $\psi$  is also an important parameter.
- ▶ These three are interrelated through (i) bargaining equation and (ii) participation condition, when we target participation rate and unemployment rate.
- ▶ This is because if  $\xi$  and  $\psi$  is fixed,  $\chi$  determines the wage (because it affects the household's surplus) and thus the profit and unemployment through the hiring decision; and if  $\xi$  and  $\chi$  is fixed,  $\psi$  determines the participation rate through participation condition.
- ▶ In general a low  $\xi$  (low share of firm) would imply a low  $\chi$  (large total surplus) and a high  $\psi$ .

## A few words on calibration and results

- ▶ How do  $\chi$  and  $\psi$  affect the dynamics?
- ▶ A high value of  $\chi$  makes the wage “naturally” more sticky, and make the profit more volatile → more amplification of unemployment. (Hagedorn and Manovskii 2008)
- ▶ A high value of  $\psi$  makes the participation decision more sensitive to the movement of job finding probability. (Shimer 2011)
- ▶ To get the cyclical of unemployment right, one needs to make it attractive for firms to hire workers more during booms.
- ▶ To get the cyclical of participation right, one needs to make participation attractive for households during booms.